First Mate

FINANCIAL ADVISORS, LLC

Welcome to our team!

First Mate Financial Advisors
is a comprehensive financial services firm committed to helping our clients improve their long-term financial success. We offer a strong combination of experience and professional client services. At First Mate Financial Advisors, LLC our clients come first so please open this brief brochure to compare our services to your current provider.

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Personalized *Gold Medal Services*
The New Standard in Wealth Management

At First Mate Financial Advisors, LLC clients come first!

Our approach to delivering comprehensive financial services always starts and ends with you, our clients. We begin this process by listening to you and discussing your lifestyles, goals, wishes, dreams and family situations. Through a consultative process we then learn the details of your financial picture so we can construct and deliver a customized plan along with your personal ***Financial Action Checklist***. Our experienced team of professionals fully evaluates your situation to prepare personal solutions that integrate investment planning, tax reduction planning, retirement income and distribution planning, and family wealth planning.

We then schedule to meet with you on a regular basis to discuss and update your financial situation. We pride ourselves in our superior client services and regular client communications to keep you informed of economic news and appropriate tax law and estate planning rule updates. **As we said earlier, at First Mate Financial Advisors, LLC, clients come first!**

Some of the ways we differ from other firms include:

- ☑ Our strong menu of ***Gold Medal Services*** which include a comprehensive review of: your tax reduction strategies; estate plans; investment plans; retirement plans; and, protection plans.
- ☑ Our frequent and regularly scheduled meetings with clients to update your specific plans and discuss your personal situations.
- ☑ Our strong and consistent calendar of high quality newsletters, tax reports, and other reports and articles.
- ☑ Our frequent schedule of client educational and appreciation events.
- ☑ Our personal service that features our best and most current ideas, suggestions and solutions.

Compare our list of *Gold Medal Services* to the services you receive today.

Investment "Watch Dog" Service

Your Current Firm	FMFA	
☐	☑	Reviewing your investments and designing a personalized portfolio appropriate to your needs
☐	☑	Continual monitoring of your investments
☐	☑	Frequent meetings to: review, evaluate your investment performance, update your financial objectives and if necessary, reallocate your portfolio
☐	☑	Quarterly Statements
☐	☑	Independent Advice
☐	☑	Recommendations regarding allocations within your employer provided retirement plans such as 401(k)s
☐	☑	Aggregation of all your accounts to simplify and reduce paperwork

Tax Reduction Planning

Your Current Firm	FMFA	
☐	☑	Comprehensive review of your tax return to highlight opportunities to help maximize tax reduction strategies
☐	☑	Quarterly review of your tax situation and planning to incorporate any new tax law changes
☐	☑	Complimentary consultation with your tax preparer
☐	☑	Recommendations of tax solutions including tax advantaged investments
☐	☑	Staying up-to-date on and presenting new tax laws that can affect your situation

Retirement Income & Distribution Planning

Your Current Firm	FMFA	
☐	☑	Analysis of your income needs now and in the future
☐	☑	Analysis of potential estate tax liabilities.
☐	☑	Continual development and implementation of recommendations to fund your income needs and help maintain a comfortable standard of living
☐	☑	Recommendations regarding the most appropriate distribution strategy for your employer retirement plans & IRAs
☐	☑	Analysis of the beneficiaries of your IRAs
☐	☑	Review the possibilities of converting to a Roth IRA

Family Wealth Planning

Your Current Firm	FMFA	
☐	☑	Analysis of your current estate plan and concerns
☐	☑	Complimentary consultation with your attorney
☐	☑	Assistance in transferring assets to your Living Trust or other trusts
☐	☑	Providing guidance with the appropriate and necessary steps in the event of the death of a loved one
☐	☑	Review of beneficiary designations and asset titling
☐	☑	Review of your long-term care needs.

Client Services & Communications

Your Current Firm	FMFA	
☐	☑	Quarterly Newsletter to keep you apprised of the most current planning options
☐	☑	Quarterly, semi-annual or annual reviews
☐	☑	Special reports on how to help reduce your taxes and other important topics
☐	☑	Special Gold Medal Service Events (including client education and appreciation events)

Our Commitment To You…

First Mate Financial Advisors, LLC was founded with the goal of assisting our clients in every aspect of their financial lives. We offer all clients personal service. For each of our clients we strive to help create financial stability and confidence to provide financial independence.

Our staff consists of experienced professionals with a "hands on" approach to financial guidance. Our team members are knowledgeable and truly care about helping our clients achieve their goals. We do everything in our power to keep our clients focused on where they want to go, advise them on how to get there, and continually remind them of the importance of maintaining a disciplined approach to realizing their financial goals and dreams.

Jeri Barrientos

Jeri is a native Tulsan who helps families grow, manage and conserve their wealth through retirement and succession planning. Jeri's years of first-hand experience in her family's businesses provides clients with valuable, practical knowledge. Jeri brings more than 10 years of experience as a Financial Advisor. She is a graduate of The University of Tulsa with a Bachelors of Science and a Master's Degree in Business Administration.

Complimentary Financial Check-up

First Mate Financial Advisors, LLC would like to offer you a **complimentary financial check-up**. We pride ourselves on providing prompt, personal and highly professional services. First Mate Financial Advisors, LLC wants to offer you a **complimentary, one-hour, private consultation with one of our professionals at absolutely no cost or obligation to you.**

To schedule your complimentary financial check-up, please call
Jeri at First Mate Financial Advisors, LLC at (918) 794-5544.